

COUNCIL DECISION REQUEST

SUBJECT: Vehicle Purchase

MEETING DATE: September 21, 2006

CSP ITEM: Yes No KRA#

ITEM NO.:

TENTATIVE SCHEDULE: Immediate

SUBMITTED BY: Buzz Walker 

AMOUNT BUDGETED: \$60,000.00

SUBMITTAL TO AGENDA
APPROVED BY TOWN MANAGER

EXPENDITURE REQUIRED: \$41,354.13

CONT. FUNDING REQUIRED: -0-



EXHIBITS (If Applicable, To Be Attached): Courtesy Chevrolet quotes and Phil White Ford Quotes.

RECOMMENDED MOTION: I MOVE TO AUTHORIZE THE PURCHASE OF ONE TWO WHEEL DRIVE COMPACT PICKUP AND ONE FOUR WHEEL DRIVE COMPACT PICKUP FROM COURTESY CHEVROLET IN THE AMOUNT OF \$41,354.13 AND TO ALLOCATE THE COST TO THE WATER ENTERPRISE FUND.

SUMMARY OF THE BASIS FOR RECOMMENDED MOTION: FY 2006-07 budget anticipates the replacement of two full size Water Department pickups. Two compact pickups will replace a full size 1995 extended cab pickup and a 1996 eight-passenger full size van. State Contract price quotes were received from Courtesy Chevrolet and Phil White Ford. Prices vary because different brands of trucks were quoted.

Courtesy Chevrolet - \$41,354.14

Phil White Ford - \$44,840.62

PROS: Improved fuel economy and vehicle reliability.

CONS: N/A

PUBLIC INPUT (if any): Budget process.

BOARD/COMMITTEE/COMMISSION ACTIONS/RECOMMENDATIONS (if any) (give dates and attach minutes): N/A

SEP 21 2006 I-4

**STATE CONTRACT
VEHICLE QUOTE**

CONTRACT VEHICLE

**2007 CHEV COLORADO
CREW CAB, 2WD
14**

LINE #

CONTRACT PRICE

PER ATTACHED SPECS

\$ 17,747.28

6-8 WEEKS LEAD TIME

TOTAL

\$ 17,747.28

TIRE TAX

\$ 5.00

TAX

\$ 1,437.53

EXTENDED WARRANTY

\$ -

GRAND TOTAL

\$ 19,189.81

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2007 Fleet/Non-Retail CS15643 Crew Cab 126.0" WB 2WD LT w/1LT

<u>Code</u>	<u>Description</u>	<u>Invoice</u>	<u>MSRP</u>
CS15643	2007 Chevrolet Colorado Crew Cab 126.0" WB 2WD LT w/1LT	\$18,896.35	\$20,210.00

SELECTED VEHICLE COLORS - 2007 Fleet/Non-Retail CS15643 Crew Cab 126.0" WB 2WD LT w/1LT

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2007 Fleet/Non-Retail CS15643 Crew Cab 126.0" WB 2WD LT w/1LT

<u>Code</u>	<u>Description</u>	<u>Invoice</u>	<u>MSRP</u>
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
LLR	ENGINE, 3.7L DOHC 5-CYLINDER MFI	\$830.00	\$1,000.00
M30	TRANSMISSION, 4-SPEED AUTOMATIC, ELECTRONICALLY CONTROLLED WITH OVERDRIVE NO LOCKING DIFFERENTIAL	\$0.00	\$0.00
GT4	REAR AXLE, 3.73 RATIO	\$0.00	\$0.00
1LT	LT PREFERRED EQUIPMENT GROUP	\$0.00	\$0.00
ZET	TIRE, SPARE P225/75R15 ALL-SEASON, BLACKWALL,	\$95.45	\$115.00
AM6	SEATS, FRONT 60/40 SPLIT-BENCH WITH LT DELUXE CLOTH, MANUAL RECLINING	\$0.00	\$0.00
_J	SEAT TRIM, DELUXE CLOTH	\$0.00	\$0.00
___	PAINT, SOLID	\$0.00	\$0.00
US8	AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER,	\$0.00	\$0.00
VQ1	FLEET PROCESSING OPTION	\$0.00	\$0.00
___	BID ASSISTANCE Authorization code: 111111111	-\$3,250.00	\$0.00
OPTIONS TOTAL		-\$2,324.55	\$1,115.00

PRICING SUMMARY

PRICING SUMMARY - 2007 Fleet/Non-Retail CS15643 Crew Cab 126.0" WB 2WD LT w/1LT

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

	<u>Invoice</u>	<u>MSRP</u>
Base Price	\$18,896.35	\$20,210.00
Total Options:	-\$2,324.55	\$1,115.00
Vehicle Subtotal	\$16,571.80	\$21,325.00
Advert/Adjustments	\$490.48	\$0.00
Destination Charge	\$685.00	\$685.00
GRAND TOTAL	\$17,747.28	\$22,010.00

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Customer File:

**STATE CONTRACT
VEHICLE QUOTE**

CONTRACT VEHICLE

**2007 CHEV COLORADO
CREW CAB, 4X4
14**

LINE #

CONTRACT PRICE

PER ATTACHED SPECS

\$ 20,498.91

TOTAL

\$ 20,498.91

TIRE TAX

\$ 5.00

TAX

\$ 1,660.41

EXTENDED WARRANTY

\$ -

GRAND TOTAL

\$ 22,164.32

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2007 Fleet/Non-Retail CT15643 Crew Cab 126.0" WB 4WD LT w/1LT

<u>Code</u>	<u>Description</u>	<u>Invoice</u>	<u>MSRP</u>
CT15643	2007 Chevrolet Colorado Crew Cab 126.0" WB 4WD LT w/1LT	\$22,168.85	\$23,710.00

SELECTED VEHICLE COLORS - 2007 Fleet/Non-Retail CT15643 Crew Cab 126.0" WB 4WD LT w/1LT

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2007 Fleet/Non-Retail CT15643 Crew Cab 126.0" WB 4WD LT w/1LT

<u>Code</u>	<u>Description</u>	<u>Invoice</u>	<u>MSRP</u>
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
LLR	ENGINE, 3.7L DOHC 5-CYLINDER MFI	\$0.00	\$0.00
M30	TRANSMISSION, 4-SPEED AUTOMATIC, ELECTRONICALLY CONTROLLED WITH OVERDRIVE	\$0.00	\$0.00
G80	DIFFERENTIAL, AUTOMATIC LOCKING, REAR	\$244.85	\$295.00
GT4	REAR AXLE, 3.73 RATIO	\$0.00	\$0.00
1LT	LT PREFERRED EQUIPMENT GROUP	\$0.00	\$0.00
ZFL	TIRE, SPARE P235/75R15 ALL-SEASON, BLACKWALL,	\$95.45	\$115.00
AM6	SEATS, FRONT 60/40 SPLIT-BENCH WITH LT DELUXE CLOTH, MANUAL RECLINING	\$0.00	\$0.00
__J	SEAT TRIM, DELUXE CLOTH	\$0.00	\$0.00
___	PAINT, SOLID	\$0.00	\$0.00
US8	AUDIO SYSTEM, AM/FM STEREO WITH CD/MP3 PLAYER,	\$0.00	\$0.00
VQ1	FLEET PROCESSING OPTION	\$0.00	\$0.00
___	BID ASSISTANCE Authorization code: 111111111	-\$3,250.00	\$0.00
OPTIONS TOTAL		-\$2,909.70	\$410.00

PRICING SUMMARY

PRICING SUMMARY - 2007 Fleet/Non-Retail CT15643 Crew Cab 126.0" WB 4WD LT w/1LT

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Customer File:

	<u>Invoice</u>	<u>MSRP</u>
Base Price	\$22,168.85	\$23,710.00
Total Options:	-\$2,909.70	\$410.00
Vehicle Subtotal	\$19,259.15	\$24,120.00
Advert/Adjustments	\$554.76	\$0.00
Destination Charge	\$685.00	\$685.00
GRAND TOTAL	\$20,498.91	\$24,805.00

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Customer File:



**STATE CONTRACT
VEHICLE QUOTE**

<u>CONTRACT VEHICLE</u>	2007 FORD SPORT TRAC CREW CAB 4x4
<u>CONTRACT PRICE</u>	PER ATTACHED SPECS \$21,750.50
6-8 WEEKS LEAD TIME	
<u>TOTAL</u>	\$21,750.50
<u>TIRE TAX</u>	\$ 5.00
<u>TAX</u>	\$ 1,870.54
<u>EXTENDED WARRANTY</u>	\$ -
<u>GRAND TOTAL</u>	\$23,626.04

The following equipment is standard as indicated.
additions/exceptions are noted:

XL1

Powertrain/Functional

- Axle ratio – 3.73
- Advance Trac® w/RSC® (Roll Stability Control)
- Brakes – power hydraulic 4-wheel disc w/ABS
- Engine – 4.0L 2V V6
- Fuel tank – 22.5 gallons
- Steering – hydraulic
- Suspension – Independent front & rear
- Trailer Tow – Class II
- Transmission – 5-speed automatic

Exterior

- Cladding (bumpers, wheel lip moldings, door handles) – molded-in color, black
- Cargo box – composite material w/3 integrated storage compartments
- Glass – rear row privacy
- Grille – Chrome
- Mirrors – electric remote L/R hand
- Puddle lamps
- Roof side rails – Black
- Tie downs – cargo area
- Tires – P235/70R16 A/S OWL
- Wheels – 16" Cast Aluminum
- Windows, power w/one touch down driver window
- Window, rear – fixed glass
- Wipers – intermittent windshield

Interior

- Air conditioning – manual
- Audio – AM/FM single CD/MP3 player w/audio input jack
- Console – floor w/floor shifter
- Coat hooks – (2) color keyed
- Floor covering – rubber w/berber heavy duty floor mats, front & rear
- Glove box – illuminated
- Message Center w/outside temperature & compass
- Mirror – manual rearview day/night
- Overhead console
- Power Points (2) – (1) front row on floor console & (1) rear row on rear of floor console
- Seat
 - Driver & passenger, manual 4-way
 - Front, cloth low back bucket, manual 2-way adjustable head restraint
 - Rear 60/40 split folding bench
- Steering wheel – 4-spoke color-keyed w/tilt & cruise control
- Sunvisors – driver & passenger, color keyed w/vanity mirror, dual illuminated

Safety/Security

- Air bags – 2nd generation driver & front passenger, side seat
- Autolock
- Battery saver feature
- Belt-Minder®
- Illuminated entry
- LATCH (Lower Anchors & Tethers for Children) system – rear outboard seating positions
- Power door locks
- Remote keyless entry w/2 key fobs
- Two stage unlocking
- (TPMS) Tire Pressure Monitoring System



**STATE CONTRACT
VEHICLE QUOTE**

<u>CONTRACT VEHICLE</u>	2007 FORD SPORT TRAC CREW CAB 4x2	
<u>CONTRACT PRICE</u>	PER ATTACHED SPECS	\$19,530.00
6-8 WEEKS LEAD TIME		
<u>TOTAL</u>		\$19,530.00
<u>TIRE TAX</u>		\$ 5.00
<u>TAX</u>		\$ 1,679.58
<u>EXTENDED WARRANTY</u>		\$ -
<u>GRAND TOTAL</u>		\$21,214.58

The following equipment is standard as indicated.
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XL1

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- Advance Trac® w/RSC® (Roll Stability Control)
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- Engine – 4.0L 2V V6
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- Trailer Tow – Class II
- Transmission – 5-speed automatic

Exterior

- Cladding (bumpers, wheel lip moldings, door handles) – molded-in color, black
- Cargo box – composite material w/3 integrated storage compartments
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- Grille – Chrome
- Mirrors – electric remote L/R hand
- Puddle lamps
- Roof side rails – Black
- Tie downs – cargo area
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- Wheels – 16" Cast Aluminum
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- Window, rear – fixed glass
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