

# COUNCIL DECISION REQUEST

SUBJECT: Ratify Verizon Equipment Contract

MEETING DATE: March 17, 2011

PAYSON GOAL: NEW: EXISTING:

ITEM NO.:

TENTATIVE SCHEDULE:

SUBMITTED BY: Debra A Galbraith

AMOUNT BUDGETED:

SUBMITTAL TO AGENDA  
APPROVED BY TOWN MANAGER

EXPENDITURE REQUIRED: \$0.00

CONT. FUNDING REQUIRED: \$0.00

  
\_\_\_\_\_

EXHIBITS (If Applicable, To Be Attached):  
Contract Cost Sheet

## POSSIBLE MOTION

1) I move to ratify the equipment lease contract with Verizon signed by the Town Manager on March 4, 2011.

## SUMMARY OF THE BASIS FOR POSSIBLE MOTION:

The recent merger between Alltel and AT&T created a March 31 deadline for the termination of all Alltel phone services. Alltel was the company that provided data service lines to the Town's public safety (Police and Fire) vehicle laptops, among other telephonic needs. Although the Town was told by Alltel that there would be no structural changes to the services provided, AT&T's solution was on that would not provide the same stability of the data service that Alltel provided. Discussions were held with AT&T and they decided they could offer the same product, but at a very high monthly cost. Staff contacted Verizon who was able to provide the same services and at the same monthly cost as that of the former Alltel package.

In order to meet the March 31 deadline, the contract with Verizon could not wait until the March 17 Council meeting as new laptops need to be built, sent and received prior to March 31. Verizon could not begin this work without a signed contract. The cost of the service and the laptops is in the current adopted budget, as it is every year.

## PROS:

## CONS:

## PUBLIC INPUT (if any):

## BOARD/COMMITTEE/COMMISSION ACTIONS/RECOMMENDATIONS (if any) (give dates and attach minutes):

## FUNDING:

Acct:	Budget:	Available:	Expense:	Remaining:
Acct:	Budget:	Available:	Expense:	Remaining:
Acct:	Budget:	Available:	Expense:	Remaining:
BA:	_____			Date: _____

MAR 17 2011 I.4\*

ATTACHMENT A  
TO  
SCHEDULE TO STATE AND LOCAL GOVERNMENT SINGLE LEASE PURCHASE AGREEMENT  
SCHEDULE NUMBER: 572D842C

The first payment of Rent will be due on the Acceptance Date and all payments will be due annually thereafter.

Rent No.	Rent Amount	Interest	Principal	Principal Balance	Prepayment Premium
0				\$218,539.00	\$4,370.78
1	\$47,490.71	\$0.00	\$47,490.71	\$171,048.29	\$3,420.97
2	\$47,490.71	\$7,408.82	\$40,081.89	\$130,966.40	\$2,619.33
3	\$47,490.71	\$5,672.71	\$41,818.00	\$89,148.40	\$1,782.97
4	\$47,490.71	\$3,861.39	\$43,629.32	\$45,519.08	\$910.38
5	\$47,490.71	\$1,971.63	\$45,519.08	\$0.00	\$0.00
<b>Total</b>	<b>\$237,453.55</b>	<b>\$18,914.55</b>	<b>\$218,539.00</b>		

Please note that the concluding payment includes a prepayment premium of 2%, only payable in the case of early repayment of the lease.

Please Sign Initial and date here:  
Lessee

DAS 3/3/11

